## **Data Snapshot**

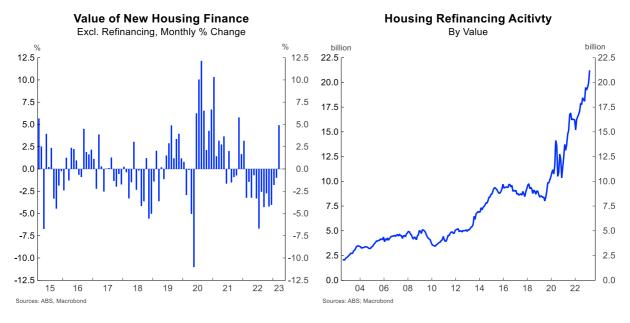
Friday, 5 May 2023



## **Housing Finance**

## Signs of Stabilising, But Test to Come

- The value of new housing finance excluding refinancing rose 4.9% in March, ending a 13-month run of declines. The spike in lending activity coincided with the recent stabilisation in dwelling prices across the country.
- This suggests that while supply is playing a key role in dwelling price action, demand certainly can't be ignored and appears to be showing early signs of stabilisation. Housing finance is a leading indicator for prices and will be crucial to the dwelling price dynamic.
- The monthly bounce in credit demand was broad based for both investors (3.7%) and owner-occupiers (5.5%), including all owner-occupier sub-categories. Even new lending for the construction of new dwellings (1.7%), which has underperformed, increased in the month.
- The broad-based nature of the rise was also apparent across the states and territories.
   Queensland (9.3%) registered the largest increase in lending activity across the major states.
   NSW (1.4%) was somewhat of a laggard but that followed strong 6.0% growth in February.
   The turnaround in NSW coincides with the pickup in Sydney dwelling price growth.
- Refinancing activity rose 6.5% to a new record high of \$21.2 billion well above the previous high of \$19.9 billion. Competition in the mortgage market remains hot, fixed-rate mortgages are expiring at an increasing rate and households are shopping around for the best deal.
- We are beginning to see some early signs of stabilisation in housing demand, though it is too
  early to call a more meaningful recovery in demand. The RBA's surprise rate hike this week
  will be a key test for whether the bounce in appetite for housing credit can be sustained.



## **Contact Listing**

**Chief Economist** 

Besa Deda dedab@stgeorge.com.au +61 404 844 817

**Senior Economist** 

Pat Bustamante pat.bustamante@stgeorge.com.au +61 468 573 786

**Senior Economist** 

Jarek Kowcza jarek.kowcza@stgeorge.com.au +61 481 476 436

**Economist** 

Jameson Coombs jameson.coombs@stgeorge.com.au +61 401 102 789

The information contained in this report ("the Information") is provided for, and is only to be used by, persons in Australia. The information may not comply with the laws of another jurisdiction. The Information is general in nature and does not take into account the particular investment objectives or financial situation of any potential reader. It does not constitute, and should not be relied on as, financial or investment advice or recommendations (expressed or implied) and is not an invitation to take up securities or other financial products or services. No decision should be made on the basis of the Information without first seeking expert financial advice. For persons with whom St.George has a contract to supply Information, the supply of the Information is made under that contract and St.George's agreed terms of supply apply. St.George does not represent or guarantee that the Information is accurate or free from errors or omissions and St.George disclaims any duty of care in relation to the Information and liability for any reliance on investment decisions made using the Information. The Information is subject to change. Terms, conditions and any fees apply to St.George products and details are available. St.George or its officers, agents or employees (including persons involved in preparation of the Information) may have financial interests in the markets discussed in the Information. St.George owns copyright in the information unless otherwise indicated. The Information should not be reproduced, distributed, linked or transmitted without the written consent of St.George.

Any unauthorised use or dissemination is prohibited. Neither St. George Bank - A Division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ACL 233714, nor any of Westpac's subsidiaries or affiliates shall be liable for the message if altered, changed or falsified.